

Virtualization Solutions

The Bell Techlogix Difference

Bell's objective is to create the ultimate end-user experience that directly results in decreased costs, increased customer retention, new revenue opportunities and improved operational efficiencies for small and mid-sized companies, as well as Fortune 500 companies. Bell focuses on enterprises that are regional and national in scope and excels in specific verticals such as Education. To accomplish this ambitious feat, Bell offers and closely manages a comprehensive set of Project Based and Managed Services resulting in Technology Solutions that deliver efficient, effective, and positive experiences to your customers and users.

Bell Techlogix has over 25 years of experience in delivering IT Technology Solutions. Our certifications and broad experience include Apple, Dell, HP, IBM, Microsoft and other industry leaders. Our core team of subject matter experts currently carries over 450 industry certifications. This combination of experience and expertise allows us to deliver complete solutions on-time and on-budget. Our commitment to our clients is evidenced by the fact that we currently manage over 500,000 IT assets. Our Technology Solution Suite assists IT Executives in planning for future growth while ensuring the optimized delivery of IT services, resulting in improved service levels and quantifiable cost savings.

Our Virtualization and Consolidation Services can provide you the following benefits:

- ✓ Lowers your Total Cost of Ownership;
- ✓ Improves utilization and performance;
- ✓ Streamlines systems management;
- ✓ Improves server flexibility;
- ✓ Enhances scalability and business agility;
- ✓ Reduces escalating energy expenses;
- ✓ Improves end-user SLA's and productivity.

Business Challenge

Since the introduction of smaller, faster and more powerful desktops and servers made decentralizing of IT equipment a key initiative, the number of separate and disparate servers, workstations and IT assets has grown dramatically. This decentralization strategy with servers, software and associated applications has created an environment with low utilization, low performance and escalating costs of capital equipment and energy.

Virtualization allows operating systems and applications to be decoupled from the physical layer. It allows the capability to run several operating systems on a single server and for desktops to run as virtual machines in secure data centers. The impact of this capability can have a dramatic effect on the IT infrastructure, management and support tools, and in productivity and financial planning for the enterprise.

Bell Techlogix Solution

Our capabilities and solutions span assessment of the need, implementation planning and full deployment of virtualization strategies. Combining over 25 years of experience in IT with Bell's certified engineers and technicians, we provide the intellectual capital and resources required to not only assess, but design and execute a virtualization plan that addresses your specific needs.

Virtualization can impact an organization at all levels and as a result can create a diverse set of complex challenges. Immature management tools, interoperability of different vendor's products, security compliance and business unit silos are examples of why clients have turned to Bell and its experience for assistance. Bell's broad expertise across multiple vendor technologies allows us to offer unbiased recommendations in support of building an effective Virtualization Strategy. We apply that viewpoint to help you better understand the impact a virtualized infrastructure can have across diverse technologies, desktops, servers, storage, applications and corporate business initiatives.

Bell utilizes its expertise to offer clients comprehensive analysis of their current environment, effective financial modeling, actionable recommendations and detailed implementation plans. Bell also has the expertise and resources to assist IT teams or to directly execute the Virtualization Strategy. With a service team carrying over 450 certifications from leading IT manufacturers, Bell has the experience, expertise and tools to help you:

- Consolidate IT assets to create an efficient IT infrastructure;
- Enhance productivity and impact business results;
- Leverage a virtualization strategy to support corporate initiatives.

It's our business to help you improve yours!